

2008-2009 Budget Forecast

Row #		2008/2009 Budgeted Revenue	2008/2009 Budgeted Expense	2008/2009 Net	2008/2009 Anticipated YE Revenue	2008/2009 Anticipated YE Expense	2008/2009 Anticipated YE Net
1	Member Services						
2	Total Coaching Development	\$45,050.00	\$50,050.00	(\$5,000.00)	\$45,050.00	\$50,050.00	(\$5,000.00)
3	Total FOC Admin & Ref Development	\$0.00	\$9,475.00	(\$9,475.00)	\$0.00	\$9,475.00	(\$9,475.00)
4	General Administration						
5	Merchandise	\$12,300.00	\$0.00	\$12,300.00	\$12,300.00	\$0.00	\$12,300.00
6	USOC Joint Marketing	\$72,000.00	\$0.00	\$72,000.00	\$72,000.00	\$0.00	\$72,000.00
7	Donations	\$15,200.00	\$0.00	\$15,200.00	\$15,200.00	\$0.00	\$15,200.00
8	Miscellaneous	\$5,750.00	\$0.00	\$5,750.00	\$5,750.00	\$0.00	\$5,750.00
9	USFF Administrative Fee	\$1,000.00	\$0.00	\$1,000.00	\$1,000.00	\$0.00	\$1,000.00
10	General Office Administration/Salaries/Supplies	\$22,000.00	\$352,530.00	(\$330,530.00)	\$22,000.00	\$352,530.00	(\$330,530.00)
11	Total General Administration	\$128,250.00	\$352,530.00	(\$224,280.00)	\$128,250.00	\$352,530.00	(\$224,280.00)
12	Media						
13	American Fencing Magazine	\$100,850.00	\$60,150.00	\$40,700.00	\$100,850.00	\$60,150.00	\$40,700.00
14	Media/Marketing Admin	\$0.00	\$50,950.00	(\$50,950.00)	\$0.00	\$50,950.00	(\$50,950.00)
15	Merchandise Contracts	\$0.00	\$1,550.00	(\$1,550.00)	\$0.00	\$1,550.00	(\$1,550.00)
16	Sponsorship Fulfillment	\$7,000.00	\$17,500.00	(\$10,500.00)	\$7,000.00	\$17,500.00	(\$10,500.00)
17	Total Media	\$107,850.00	\$130,150.00	(\$22,300.00)	\$107,850.00	\$130,150.00	(\$22,300.00)
18	Membership Services						
19	Membership Dues	\$1,146,750.00	\$0.00	\$1,146,750.00	\$1,129,904.00	\$0.00	\$1,129,904.00
20	Insurance	\$76,000.00	\$47,000.00	\$29,000.00	\$134,685.00	\$51,245.00	\$83,440.00
21	Lists/Labels	\$2,000.00	\$0.00	\$2,000.00	\$3,858.00	\$0.00	\$3,858.00
22	Online Registration Fees & Credit Card Processing	\$25,000.00	\$56,000.00	(\$31,000.00)	\$17,880.00	\$67,778.00	(\$49,898.00)
23	Technology Capital Expenditures	\$0.00	\$75,000.00	(\$75,000.00)	\$0.00	\$75,000.00	(\$75,000.00)
24	Club Development Grants	\$0.00	\$10,000.00	(\$10,000.00)	\$0.00	\$10,000.00	(\$10,000.00)
25	Rebates to Div/Sec	\$0.00	\$64,000.00	(\$64,000.00)	\$0.00	\$48,000.00	(\$48,000.00)
26	Salaries and Staff Expenses	\$0.00	\$150,050.00	(\$150,050.00)	\$0.00	\$147,408.94	(\$147,408.94)
27	Internal Administrative Expense	\$0.00	\$17,100.00	(\$17,100.00)	\$0.00	\$22,740.63	(\$22,740.63)
28	Total Membership Services	\$1,249,750.00	\$419,150.00	\$830,600.00	\$1,286,327.00	\$422,172.57	\$864,154.43
29	Volunteer Administration						
30	Athlete Directors to Board Mtg	\$0.00	\$4,150.00	(\$4,150.00)	\$0.00	\$4,312.59	(\$4,312.59)
31	Board of Directors	\$0.00	\$3,150.00	(\$3,150.00)	\$0.00	\$13,450.79	(\$13,450.79)
32	Director Officer Liability Ins	\$0.00	\$2,500.00	(\$2,500.00)	\$0.00	\$2,855.00	(\$2,855.00)
33	Executive Committee	\$0.00	\$9,900.00	(\$9,900.00)	\$0.00	\$9,646.08	(\$9,646.08)
34	FIE International Influence	\$7,000.00	\$10,000.00	(\$3,000.00)	\$0.00	\$7,917.00	(\$7,917.00)
35	Hall of Fame	\$9,000.00	\$10,000.00	(\$1,000.00)	\$6,000.00	\$10,000.00	(\$4,000.00)
36	Legal Committee	\$0.00	\$5,100.00	(\$5,100.00)	\$0.00	\$5,100.00	(\$5,100.00)
37	Total Officers	\$0.00	\$3,550.00	(\$3,550.00)	\$0.00	\$904.54	(\$904.54)
38	USOC Relations	\$0.00	\$4,900.00	(\$4,900.00)	\$0.00	\$4,221.00	(\$4,221.00)
39	Total Volunteer Administration	\$16,000.00	\$53,250.00	(\$37,250.00)	\$6,000.00	\$58,407.00	(\$52,407.00)
40	Total Member Services	\$1,546,900.00	\$1,014,605.00	\$532,295.00	\$1,573,477.00	\$1,022,784.57	\$550,692.43

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41	Tournament Services						
42	National Events						
43	Junior Olympics	\$280,000.00	\$177,550.00	\$102,450.00	\$240,900.00	\$198,967.85	\$41,932.15
44	NAC A	\$178,000.00	\$176,750.00	\$1,250.00	\$215,060.00	\$168,910.00	\$46,150.00
45	NAC B	\$270,000.00	\$168,750.00	\$101,250.00	\$240,378.00	\$176,135.00	\$64,243.00
46	NAC C	\$175,000.00	\$135,760.00	\$39,240.00	\$131,190.00	\$141,309.00	(\$10,119.00)
47	NAC D	\$209,000.00	\$179,050.00	\$29,950.00	\$193,875.00	\$179,050.00	\$14,825.00
48	NAC E	\$210,000.00	\$176,725.00	\$33,275.00	\$160,000.00	\$175,000.00	(\$15,000.00)
49	NAC F	\$145,000.00	\$155,900.00	(\$10,900.00)	\$123,190.00	\$146,277.00	(\$23,087.00)
50	Summer Nationals	\$655,000.00	\$496,600.00	\$158,400.00	\$499,107.00	\$446,940.00	\$52,167.00
51	Total National Events	\$2,122,000.00	\$1,667,085.00	\$454,915.00	\$1,803,700.00	\$1,632,588.85	\$171,111.15
52	Total National Events Administration	\$0.00	\$153,419.00	(\$153,419.00)	\$0.00	\$171,086.00	(\$171,086.00)
53	Total Tournament Committee	\$0.00	\$6,150.00	(\$6,150.00)	\$0.00	\$6,115.43	(\$6,115.43)
54	Total Tournament Equipment Repair	\$0.00	\$800.00	(\$800.00)	\$0.00	\$1,381.55	(\$1,381.55)
56	Total Tournament Services	\$2,122,000.00	\$1,827,454.00	\$294,546.00	\$1,803,700.00	\$1,811,171.83	(\$7,471.83)
57	International						
58	International Office Admin						
59	USOC Grant for HPD	\$30,000.00	\$0.00	\$30,000.00	\$30,000.00	\$0.00	\$30,000.00
60	High Performance Office Salaries, Travel, and Support	\$0.00	\$195,141.00	(\$195,141.00)	\$0.00	\$160,000.00	(\$160,000.00)
61	Total International Office Admin	\$30,000.00	\$195,141.00	(\$165,141.00)	\$30,000.00	\$160,000.00	(\$130,000.00)
62	High Performance Advisory Committee	\$0.00	\$500.00	(\$500.00)	\$0.00	\$500.00	(\$500.00)
63	Junior Programs						
64	Jr/Cdt World Championships	\$0.00	\$109,350.00	(\$109,350.00)	\$0.00	\$95,000.00	(\$95,000.00)
65	Total Performance Grants-Jr Int'l	\$0.00	\$30,000.00	(\$30,000.00)	\$0.00	\$30,000.00	(\$30,000.00)
66	Performance Grants-Youth & Cdt	\$0.00	\$5,000.00	(\$5,000.00)	\$0.00	\$5,000.00	(\$5,000.00)
67	Total Junior Programs	\$0.00	\$144,350.00	(\$144,350.00)	\$0.00	\$130,000.00	(\$130,000.00)
68	Senior Programs						
69	USFF Grant	\$78,440.00	\$0.00	\$78,440.00	\$78,440.00	\$0.00	\$78,440.00
70	Referees to World Cups	\$60,000.00	\$80,000.00	(\$20,000.00)	\$21,100.00	\$45,874.00	(\$24,774.00)
71	Elite Athlete Accounts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
72	Olympic Team Prep	\$0.00	\$0.00	\$0.00	\$183,300.00	\$300,571.00	(\$117,271.00)
73	Total Pan Am Championships	\$600.00	\$10,600.00	(\$10,000.00)	\$600.00	\$10,600.00	(\$10,000.00)
74	Pan Am Zonal Qualifiers	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
75	Performance Grants-Sr Int'l	\$0.00	\$60,000.00	(\$60,000.00)	\$0.00	\$60,000.00	(\$60,000.00)
76	Senior World Cup	\$54,240.00	\$68,100.00	(\$13,860.00)	\$53,040.00	\$79,100.00	(\$26,060.00)
77	Sr World Championships	\$8,860.00	\$15,000.00	(\$6,140.00)	\$8,860.00	\$15,000.00	(\$6,140.00)
78	World University Games	\$0.00	\$5,000.00	(\$5,000.00)	\$0.00	\$5,000.00	(\$5,000.00)
79	World Vet Championships	\$0.00	\$5,300.00	(\$5,300.00)	\$0.00	\$5,300.00	(\$5,300.00)
80	Total Seniors Programs	\$202,140.00	\$244,000.00	(\$41,860.00)	\$345,340.00	\$521,445.00	(\$176,105.00)
81	Weapons Squads						
82	Total Men's Epee Squad	\$40,000.00	\$50,000.00	(\$10,000.00)	\$43,000.00	\$47,125.00	(\$4,125.00)
83	Total Men's Foil Squad	\$40,000.00	\$50,000.00	(\$10,000.00)	\$36,000.00	\$39,500.00	(\$3,500.00)
84	Total Men's Sabre Squad	\$80,000.00	\$100,000.00	(\$20,000.00)	\$66,000.00	\$73,000.00	(\$7,000.00)
85	Total Wheelchair Fencing	\$35,000.00	\$36,000.00	(\$1,000.00)	\$0.00	\$6,500.00	(\$6,500.00)
86	Total Women's Epee Squad	\$40,000.00	\$50,000.00	(\$10,000.00)	\$26,000.00	\$27,684.00	(\$1,684.00)
87	Total Women's Foil Squad	\$40,000.00	\$50,000.00	(\$10,000.00)	\$62,000.00	\$68,550.00	(\$6,550.00)
88	Total Women's Saber Squad	\$80,000.00	\$100,000.00	(\$20,000.00)	\$92,000.00	\$102,200.00	(\$10,200.00)
89	Total Weapons Squads	\$355,000.00	\$436,000.00	(\$81,000.00)	\$325,000.00	\$364,559.00	(\$39,559.00)
90	Total International	\$587,140.00	\$1,019,991.00	(\$432,851.00)	\$700,340.00	\$1,176,504.00	(\$476,164.00)
91	Grand Total	\$4,256,040.00	\$3,862,050.00	\$393,990.00	\$4,077,517.00	\$4,010,460.40	\$67,056.60