

2008/2009 Financial Report and 2009/2010 Proposed Budget

Row #	2008/2009 Budgeted Revenue	2008/2009 Budgeted Expense	2008/2009 Budgeted Net	2008/2009 Anticipated YE Revenue	2008/2009 Anticipated YE Expense	2008/2009 Anticipated YE Net	2009/2010 Proposed Revenue	2009/2010 Proposed Expense	2009/2010 Proposed Net
1	Member Services								
2	\$45,050	\$50,050	(\$5,000)	\$45,050	\$50,050	(\$5,000)	\$0	\$0	\$0
3	General Administration								
4	\$0	\$75,000	(\$75,000)	\$0	\$45,000	(\$45,000)	\$0	\$79,000	(\$79,000)
5	\$15,200	\$0	\$15,200	\$15,200	\$0	\$15,200	\$8,770	\$0	\$8,770
6	\$22,000	\$352,530	(\$330,530)	\$22,000	\$352,530	(\$330,530)	\$0	\$425,036	(\$425,036)
7	\$12,300	\$0	\$12,300	\$12,290	\$0	\$12,290	\$6,700	\$0	\$6,700
8	\$5,750	\$0	\$5,750	\$6,456	\$13,006	(\$6,550)	\$355	\$0	\$355
9	\$1,000	\$0	\$1,000	\$1,000	\$0	\$1,000	\$1,000	\$0	\$1,000
10	\$72,000	\$0	\$72,000	\$73,500	\$0	\$73,500	\$72,500	\$0	\$72,500
11	\$128,250	\$427,530	(\$299,280)	\$130,446	\$410,536	(\$280,090)	\$89,325	\$504,036	(\$414,711)
12	Membership Services								
13	\$0	\$10,000	(\$10,000)	\$0	\$10,000	(\$10,000)	\$0	\$7,000	(\$7,000)
14	\$0	\$0	\$0	\$0	\$0	\$0	\$54,000	\$58,950	(\$4,950)
15	\$76,000	\$47,000	\$29,000	\$133,450	\$51,245	\$82,205	\$210,716	\$95,000	\$115,716
16	\$0	\$17,100	(\$17,100)	\$0	\$22,741	(\$22,741)	\$10,500	\$8,000	\$2,500
17	\$2,000	\$0	\$2,000	\$3,106	\$0	\$3,106	\$2,085	\$0	\$2,085
18	\$1,146,750	\$0	\$1,146,750	\$1,121,506	\$0	\$1,121,506	\$1,124,764	\$0	\$1,124,764
19	\$25,000	\$56,000	(\$31,000)	\$15,070	\$59,286	(\$44,216)	\$0	\$88,660	(\$88,660)
20	\$0	\$64,000	(\$64,000)	\$0	\$63,594	(\$63,594)	\$0	\$63,594	(\$63,594)
21	\$0	\$150,050	(\$150,050)	\$0	\$120,208	(\$120,208)	\$0	\$115,213	(\$115,213)
22	\$1,249,750	\$344,150	\$905,600	\$1,273,132	\$327,074	\$946,059	\$1,402,065	\$436,417	\$965,648
23	Volunteer Administration								
24	\$0	\$4,150	(\$4,150)	\$0	\$5,664	(\$5,664)	\$0	\$0	\$0
25	\$0	\$3,150	(\$3,150)	\$0	\$15,551	(\$15,551)	\$0	\$30,550	(\$30,550)
26	\$0	\$2,500	(\$2,500)	\$0	\$2,855	(\$2,855)	\$0	\$5,730	(\$5,730)
27	\$0	\$9,900	(\$9,900)	\$0	\$10,297	(\$10,297)	\$0	\$0	\$0
28	\$7,000	\$10,000	(\$3,000)	\$0	\$9,838	(\$9,838)	\$0	\$15,135	(\$15,135)
29	\$0	\$9,475	(\$9,475)	\$0	\$12,491	(\$12,491)	\$0	\$8,500	(\$8,500)
30	\$9,000	\$10,000	(\$1,000)	\$8,700	\$10,000	(\$1,300)	\$8,000	\$10,000	(\$2,000)
31	\$0	\$5,100	(\$5,100)	\$70	\$3,931	(\$3,861)	\$0	\$3,500	(\$3,500)
32	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,500	(\$5,500)
33	\$0	\$800	(\$800)	\$0	\$592	(\$592)	\$0	\$3,500	(\$3,500)
34	\$0	\$3,550	(\$3,550)	\$0	\$905	(\$905)	\$0	\$0	\$0
35	\$0	\$6,150	(\$6,150)	\$0	\$8,035	(\$8,035)	\$0	\$6,500	(\$6,500)
36	\$0	\$4,900	(\$4,900)	\$0	\$1,982	(\$1,982)	\$0	\$0	\$0
37	\$16,000	\$69,675	(\$53,675)	\$8,770	\$82,140	(\$73,370)	\$8,000	\$88,915	(\$80,915)
38	\$1,439,050	\$891,405	\$547,645	\$1,457,399	\$869,800	\$587,598	\$1,499,390	\$1,029,368	\$470,022

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39	Event Services									
40	National Events									
41	NAC A	\$178,000	\$176,750	\$1,250	\$207,060	\$168,924	\$38,136	\$191,400	\$142,418	\$48,982
42	NAC B	\$270,000	\$168,750	\$101,250	\$243,385	\$178,323	\$65,062	\$242,400	\$155,953	\$86,447
43	NAC C	\$175,000	\$135,760	\$39,240	\$131,930	\$143,103	(\$11,173)	\$151,800	\$159,594	(\$7,794)
44	NAC D	\$209,000	\$179,050	\$29,950	\$194,714	\$146,389	\$48,325	\$207,700	\$169,014	\$38,686
45	NAC E	\$210,000	\$176,725	\$33,275	\$190,380	\$125,191	\$65,188	\$194,100	\$160,386	\$33,714
46	NAC F	\$145,000	\$155,900	(\$10,900)	\$174,150	\$123,537	\$50,613	\$204,780	\$157,762	\$47,018
47	Junior Olympics	\$280,000	\$177,550	\$102,450	\$228,674	\$142,306	\$86,368	\$258,600	\$157,777	\$100,823
48	Summer Nationals	\$655,000	\$496,600	\$158,400	\$686,280	\$588,230	\$98,050	\$708,840	\$504,702	\$204,138
49	Total National Events	\$2,122,000	\$1,667,085	\$454,915	\$2,056,573	\$1,616,004	\$440,569	\$2,159,620	\$1,607,606	\$552,014
50	Other Events									
51	RYC, SYC, ROC Sanction Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$20,000	\$0	\$20,000
52	Senior World Cup	\$54,240	\$68,100	(\$13,860)	\$13,876	\$79,100	(\$65,224)	\$10,000	\$80,000	(\$70,000)
53	Total Other Events	\$54,240	\$68,100	(\$13,860)	\$13,876	\$79,100	(\$65,224)	\$30,000	\$80,000	(\$50,000)
54	Total Events Administration	\$0	\$153,419	(\$153,419)	\$38,608	\$180,306	(\$141,698)	\$0	\$170,788	(\$170,788)
55	Total Event Services	\$2,176,240	\$1,888,604	\$287,636	\$2,109,057	\$1,875,410	\$233,647	\$2,189,620	\$1,858,394	\$331,226
56	Business Development									
57	Marketing / Media									
58	American Fencing Magazine	\$100,850	\$60,150	\$40,700	\$80,231	\$75,962	\$4,269	\$98,000	\$97,200	\$800
59	Marketing / Bus. Development	\$0	\$0	\$0	\$0	\$0	\$0	\$146,250	\$30,000	\$116,250
60	Media/Marketing Admin	\$0	\$50,950	(\$50,950)	\$0	\$41,996	(\$41,996)	\$0	\$51,897	(\$51,897)
61	Merchandise Contracts	\$0	\$1,550	(\$1,550)	\$0	\$0	\$0	\$0	\$0	\$0
62	Sponsorship Fulfillment	\$7,000	\$17,500	(\$10,500)	\$7,000	\$10,210	(\$3,210)	\$0	\$0	\$0
63	Total Marketing Media	\$107,850	\$130,150	(\$22,300)	\$87,231	\$128,168	(\$40,937)	\$244,250	\$179,097	\$65,153
64	Financial Development	\$0	\$0	\$0	\$0	\$0	\$0	\$13,700	\$2,500	\$11,200
65	Total Business Development	\$107,850	\$130,150	(\$22,300)	\$87,231	\$128,168	(\$40,937)	\$257,950	\$181,597	\$76,353

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66	International								
67	International Office Admin								
68	\$0	\$195,141	(\$195,141)	\$0	\$146,446	(\$146,446)	\$7,800	\$218,380	(\$210,580)
69	\$60,000	\$80,000	(\$20,000)	\$21,100	\$60,012	(\$38,912)	\$20,000	\$60,000	(\$40,000)
70	\$30,000	\$0	\$30,000	\$0	\$0	\$0	\$0	\$0	\$0
71	\$90,000	\$275,141	(\$185,141)	\$21,100	\$206,458	(\$185,358)	\$27,800	\$278,380	(\$250,580)
72	\$0	\$500	(\$500)	\$0	\$0	\$0	\$0	\$0	\$0
73	Junior Programs								
74	\$0	\$109,350	(\$109,350)	\$18,365	\$108,250	(\$89,885)	\$8,000	\$105,000	(\$97,000)
75	\$0	\$5,000	(\$5,000)	\$0	\$5,000	(\$5,000)	\$0	\$0	\$0
76	\$0	\$30,000	(\$30,000)	\$0	\$30,000	(\$30,000)	\$0	\$0	\$0
77	\$0	\$144,350	(\$144,350)	\$18,365	\$143,250	(\$124,885)	\$8,000	\$105,000	(\$97,000)
78	Senior Programs								
79	\$0	\$0	\$0	\$183,300	\$308,852	(\$125,552)	\$0	\$4,750	(\$4,750)
80	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
81	\$0	\$60,000	(\$60,000)	\$0	\$60,000	(\$60,000)	\$0	\$0	\$0
82	\$8,860	\$15,000	(\$6,140)	\$8,860	\$15,000	(\$6,140)	\$4,000	\$94,000	(\$90,000)
83	\$600	\$10,600	(\$10,000)	\$600	\$10,600	(\$10,000)	\$0	\$0	\$0
84	\$78,440	\$0	\$78,440	\$103,440	\$25,000	\$78,440	\$39,200	\$0	\$39,200
85	\$0	\$5,000	(\$5,000)	\$0	\$0	\$0	\$0	\$0	\$0
86	\$0	\$5,300	(\$5,300)	\$2,725	\$1,947	\$778	\$0	\$5,000	(\$5,000)
87	\$87,900	\$95,900	(\$8,000)	\$298,925	\$421,399	(\$122,474)	\$43,200	\$103,750	(\$60,550)
88	Weapons Squads								
89	\$0	\$0	\$0	\$0	\$0	\$0	\$668,500	\$0	\$668,500
90	\$40,000	\$50,000	(\$10,000)	\$45,313	\$79,891	(\$34,578)	\$8,600	\$80,825	(\$72,225)
91	\$40,000	\$50,000	(\$10,000)	\$26,735	\$84,863	(\$58,128)	\$3,300	\$53,481	(\$50,181)
92	\$80,000	\$100,000	(\$20,000)	\$98,195	\$114,007	(\$15,812)	\$7,600	\$167,848	(\$160,248)
93	\$35,000	\$36,000	(\$1,000)	\$0	\$10,657	(\$10,657)	\$0	\$12,500	(\$12,500)
94	\$40,000	\$50,000	(\$10,000)	\$42,778	\$46,721	(\$3,943)	\$2,900	\$59,176	(\$56,276)
95	\$40,000	\$50,000	(\$10,000)	\$86,528	\$60,592	\$25,935	\$3,400	\$126,885	(\$123,485)
96	\$80,000	\$100,000	(\$20,000)	\$115,695	\$125,537	(\$9,842)	\$7,600	\$191,140	(\$183,540)
97	\$355,000	\$436,000	(\$81,000)	\$415,244	\$522,269	(\$107,025)	\$701,900	\$691,854	\$10,046
98	\$532,900	\$951,891	(\$418,991)	\$753,634	\$1,293,377	(\$539,743)	\$780,900	\$1,178,984	(\$398,084)
99	Grand Total	\$4,256,040	\$3,862,050	\$4,407,321	\$4,166,755	\$240,566	\$4,727,860	\$4,248,343	\$479,517